



The Do's and Don'ts of Global Investigations

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May 23rd, 2008

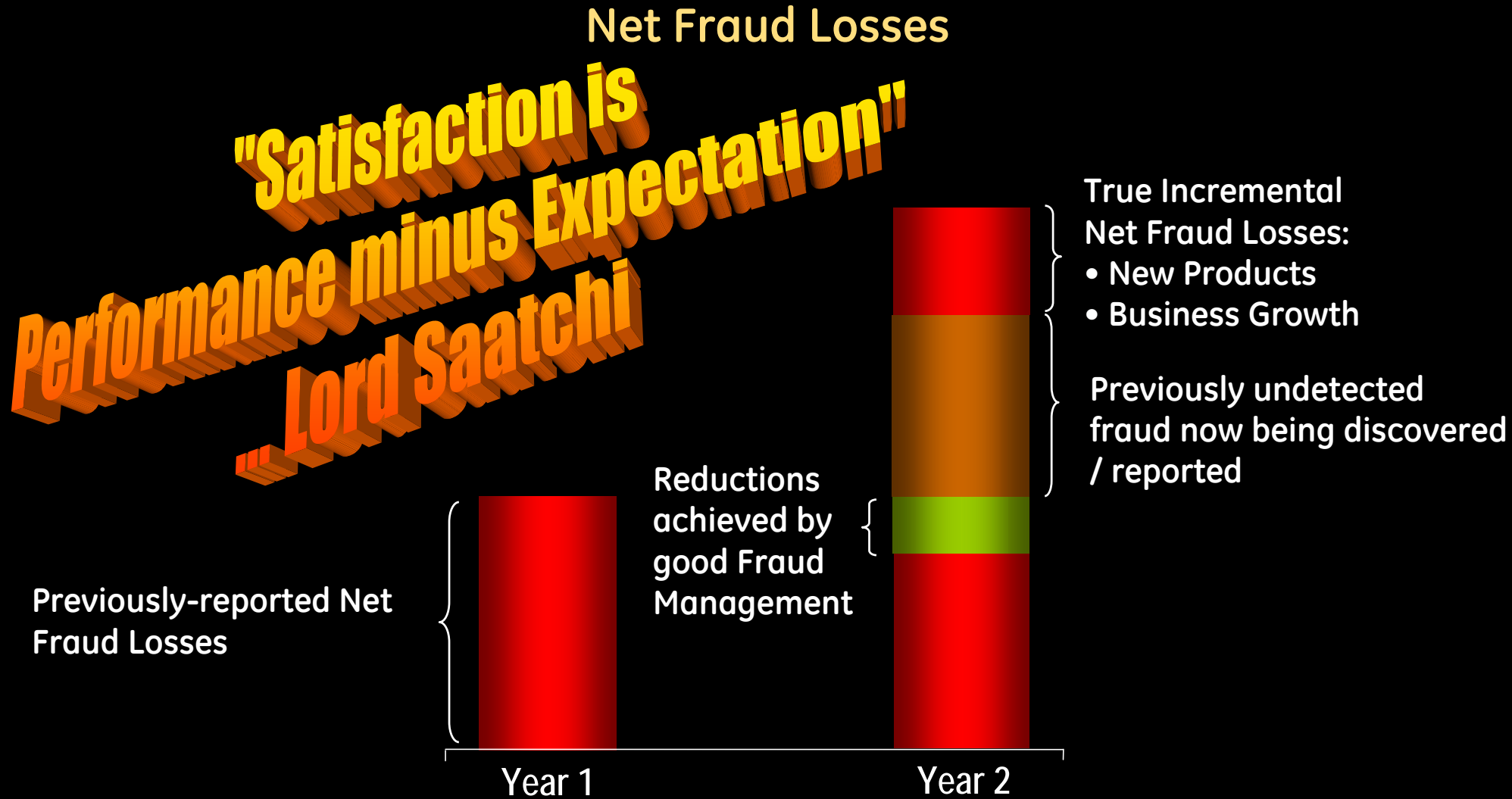
Antarctic

Ten Dos...

- ... be **SELECTIVE**
- ... move **Fast... be Aggressive... and Follow the Money**
- ... take **Risks... and be prepared to make Mistakes... but...**
- ... always work with proven, trusted, **EXPERTS** (lawyers, investigators, police)
- ... cultivate and use... **The Network... The four most important words in the Investigation and Asset Recovery Business: "I know a person" ... but you have to give to get**
- ... keep in synch with **Senior Management – No Surprises!**
- ... expect to **MAKE A PROFIT... and always keep ROI in mind**
- ... make full use of both **Civil and Criminal Legal Processes... Two Hammers are five times better than one**
- ... use **Technology to make data your friend...Remember: The Devil's always in the Detail**
- ... try to be that little bit better than the other guy







Take care not to Punish Good Behaviour... That seemingly "Unacceptable" Fraud Growth might be GOOD News... as previously undetected fraud – and underlying process flaws – are revealed!!!

- **Return On Investment in Fraud Management:**

- Demand 5:1

- 30:1
“Head

**A million saved is...
BETTER... than a million earned**

Spend £100,000

Spend £100,000...
Recover £3 million

Recover £3 million

Save
£500,000



**Criminal
Law**

Civil Law



...Two Hammers are five times better than One...



Example 6: Away in a manger...



“Your managers have no idea about the risks they are taking.”

“The manager responsible for the customer database...”

Anonymous

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Search

Search Request | More Search Options | Search History

Indexed word list

Userdata - Old - Office and Personal

- 6 manged
- 1 mangel
- 1 mangelaa
- 27 mangels
- 42 mangement
- 1 mangeq
- 73 manger
- 5 mangere
- 20 mangers
- 1 manges
- 4 mangiapane
- 3 mangiaracina
- 12 mango

Indexes to search

Select none | Select all

- Bedford emails
- City Trucks Recovered Data 01
- Green Belt CD
- OUTLOOK & Archive
- Solo
- Userdata - Office
- Userdata - Old - Office and Personal

Search request

and | or | not | w/5 | w/25 | fields...

manger

Search features

- Stemming
- Phonic
- Fuzzy searching
- Synonym searching
- Synonyms
- Related words
- User Synonyms

Search for

- Any words
- All words
- Boolean search (and, or, not, ...)

Sort by hit count

Search

Return best 5000 matching files

Browse words... | Thesaurus...

Done

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InterVideo WinDVD | Jet-Audio | Canon ScanG... | Fiberlink Broadba... | dtSearch Desktop 6.2 | Diskeeper | Windows Explorer | PhoneTools | WinFax PRO Message ... | Desktop Manager | BlackICE Agent | CardScan | Recycle Bin

Start | insi... | Con... | Inb... | RE: ... | RE: ... | D:\... | FO... | RW ... | dt... | Search

12:07

Make sure the crooks focus on someone else...



A word on...

Repellence

**You don't want the
crooks out there to
look at you like... er...
LUNCH...**

- **So it's better to look like a Porcupine ...**



- **... than a Chicken...**



... and Ten Donts...

- ... ever Burn your Contact
- ... just investigate to RECOVER ASSETS... Understanding MO and designing Fraud-repellent Processes are high-return goals
- ... ever accept “No” for an answer (the best investigators know how to handle failure... albeit *temporary* failure)
- ... allow a desire to “Protect the Business” ever overpower your Search for the Truth
- ... forget that proving INNOCENCE is harder than proving GUILT
- ... get personal - Revenge may be sweet... but it’s better to get the cash first!
- ... work in a vacuum (forge partnerships with Legal, Compliance, Internal Audit, Security, HR, Risk Management, etc.)
- ... forget to REWARD SUCCESS
- ... panic... Things sometimes WILL go wrong... the Investigations Business is a RISKY one... so...
- ... ever lose your Sense of Humour